

# Alejandro CÚNEO

PROJECT MANAGER | BANKING & FINTECH | CLIENT IMPLEMENTATIONS | LATAM

Senior Project Manager with 14+ years of experience leading banking and fintech projects in regulated environments. Strong background in client-facing implementations, risk management, compliance-driven delivery, and cross-functional coordination across LATAM. Proven ability to manage complex initiatives, align technical and business stakeholders, and ensure stable, audit-compliant project execution.

## PROFESSIONAL EXPERIENCE

### Project Manager – Client Implementations | ESQ / Kinective | Mexico City

2025 - Present

- Led technology projects across LATAM, coordinating internal technical teams and external stakeholders.
- Manage project scope, timelines, risks, and dependencies to ensure stable delivery in regulated environments.
- Act as primary point of contact for clients during implementation phases, aligning expectations and mitigating escalations.
- Support UAT activities, incident tracking, and go-live readiness to ensure smooth production transitions.
- Ensure project documentation, controls, and delivery processes align with internal governance and compliance requirements.

### Operations Manager | Espacios en Red | Mexico City

2023 - 2025

- Ensured operational continuity through infrastructure support and maintenance, reducing downtime and improving service stability.
- Implemented standardized policies and procedures to improve operational efficiency and process consistency.
- Led technology and infrastructure optimization projects, including systems and network improvements.
- Managed vendors and SLAs, achieving cost optimization and service-level compliance.
- Delivered projects using the SureStep methodology, overseeing planning, execution, and quality control.

### Project Manager | Chubb Insurance – CE Quality (Consulting) | Mexico City

2021 - 2023

- Led technology projects under PMI-aligned methodologies, ensuring on-time, on-scope, and on-budget delivery.
- Oversaw software development activities, ensuring alignment with functional and business requirements.
- Documented business processes related to digital platform and internal system changes.
- Coordinated development, testing, and analysis teams using ServiceNow, Clarity, and Jira to improve collaboration and project visibility.

### Project Manager | Deloitte, Galaz, Yamazaki, Ruiz Urquiza, S.C. | Mexico City

2020 - 2021

- Led technology projects for the legal practice, translating business requirements into functional solutions delivered on time and within scope.
- Coordinated an 8-member cross-functional team (developers, analysts, testers), ensuring high-quality deliverables and effective collaboration.
- Monitored Earned Value metrics to track project performance against plan.
- Negotiated with key stakeholders to secure resources, timelines, and successful integrations.



## CONTACT



alejandrocunes@gmail.com



<https://www.linkedin.com/in/alejandrocuneo/>



+52 1 56 4666 5725



Zempoala 80, Col. Narvarte

## EDUCATION

Bachelor's Degree in Computer Systems Administration

**Universidad Veracruzana, Veracruz, México - 2004**

Project Management Professional (PMP) Certified – 2025

Specialized Courses (2020–2024)

- Agile Methodologies (Scrum, Kanban)
- Information Security and Secure Coding Standards
- Technology and Operational Risk Management
- Regulatory Compliance and Systems Auditing

## CORE COMPETENCIES

- Project & Program Management (PMI-aligned)
- Banking & Financial Services Implementations
- Client-Facing Delivery & Stakeholder Management
- Regulatory & Compliance Environments
- Process Documentation & Governance

## TOOLS & TECHNOLOGIES

Jira • Microsoft Project • Trello • Notion • Planner • To Do • Monday • Confluence • Asana • Clarity • Remedy • ServiceNow • Azure DevOps • ALS

## LANGUAGES

- Spanish: Native
- English: Professional working proficiency